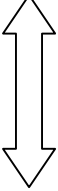
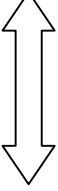
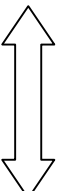
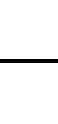


Table II:8 – Overview of the Management System of an Organization

Inputs: people, money, equipment, facilities, supplies, people's ideas, people's time, etc.		
System Loop	Major Functions	Comments
Planning 	Strategic planning for the organization (mission? vision? values? goals?)	<ul style="list-style-type: none"> ▪ All activities are integrated with each other. ▪ Driving force behind all activities is leadership among Board members and employees. ▪ Leadership sets direction, guides resources toward the direction, and makes adjustments to keep resources on track. ▪ Strategic goals set direction for organization and suggest performance goals for Board and employees.
	Business planning for each product or service (customers? outcomes? marketing? costs?)	
	Resource planning for the organization (people? revenue? technologies? facilities? other?)	
Revenue development (obtaining and allocating funds for major activities)		
Board and employee development (recruiting, training, organizing)		
Developing 	Development of other resources (facilities, supplies, policies, procedures, etc.)	
	Supervision and teamwork	
	Product and service development and sales	
	Advertising and promotions	
	Facilities management	
Operating 	Financial management	
	Administration	
	Board	
	Individuals	
Evaluating 	Products and services	
	Processes (cross-functional)	
	Organization	
Outputs: benefits to customers, trained Board members and employees.		